

**DO YOU NEED
ADVICE AND HELP
FROM OTHER
PROFESSIONALS?**

#CULTURECONSULTS
#CULTURECONSULTATION
culturecoworking.ie

CULTURE
CO-WORKING

ARE YOU ONE OF THE MANY PEOPLE WHO FEEL THEY NEED HELP AND ADVICE FROM PROFESSIONALS?

Independent professional people sometimes need to ask questions to other professionals. Culture Co-Working is now providing every new and existing customer, 30 minutes with each of our 3 business experts/mentors.

LAURA O'CONNELL

BUSINESS EXPERT

I am a strong business professional with congruent entrepreneurial, innovation skills and passionate about coaching.

A resourceful asset and lifelong learner with a proven and recognised track record in; coaching, mentoring, supporting, connecting, leading, influencing, facilitating, negotiating, teaching and collaborating whilst remaining vision and solution focused.

My authenticity, drive, congruence, agility, curiosity, empathic listening, motivation and compassion are her biggest strengths.

Some of the areas I work in are:

- ▶ Coaching Psychology
- ▶ Career Coaching
- ▶ Transition Coaching
- ▶ Life Coaching

RAYMOND COSTELLO

BUSINESS EXPERT

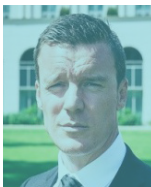
A Senior Customer Experience and Sales Effectiveness Lead, I have 20+ years' achievement driving Sales, marketing, Business Development and Customer Management excellence.

With many years in senior sales management roles, I excel at introducing and driving uptake of processes, practices, organisational structures and training to improve sales, marketing and customer satisfaction outcomes.

I guarantee results when supported by your desire to develop and grow your business. Here's to your business success.

These strategies lead to:

- ▶ More Leads
- ▶ More Conversions
- ▶ More Transactions
- ▶ Higher Pricing
- ▶ More Profits
- ▶ Systemising Your Business
- ▶ Staffing



CULTURE CO-WORKING #CULTURECONSULTS

NEVILLE MURPHY

CHARTERED ACCOUNTANT

I am a chartered accountant practicing in Cork City. Schooled in Cork and educated further in UCC studying Finance. Once I qualified as a chartered accountant I joined a leaver from Corporate Finance who set up his own firm, which, I would eventually take over myself.

My client base is diverse but I like to work primarily with high quality, high potential start-ups and individuals. I am extremely relationship based and like to forge long lasting relationships as I firmly believe that this fosters a greater working environment. I like to add value and not just "crunch numbers" and I aim to be a partner and trusted advisor to my client's business. I advise on limited company and sole trader matters.

Some of the areas I specialise in are:

- ▶ Sole trader v limited company
- ▶ How to incorporate
- ▶ Why incorporate?
- ▶ The distinction of limited company v sole trader (ownership of money) "company is distinct from shareholders"
- ▶ Extraction of money from companies
- ▶ Getting a company presentable for investment
- ▶ Employee relation
- ▶ Obligations of directors
- ▶ Revenue relations
- ▶ CRO relations



Unit P5, Marina Commercial Park,
Centre Park Road, Cork

www.culturecoworking.ie